



## **ASX ANNOUNCEMENT | TESSERENT LIMITED**

MELBOURNE – FRIDAY 23<sup>RD</sup> FEBRUARY 2018

# **TESSERENT TO INTEGRATE LEADING SECURITY TECHNOLOGIES FROM SOPHOS**

**SOPHOS IS AN EXCELLENT ADDITION TO THE STRONG PEDIGREE OF SECURITY TECHNOLOGIES INCORPORATED WITHIN THE TESSERENT PROPRIETARY PLATFORM.**

- Sophos are globally renowned for their cyber security technologies that are available through their network of registered channel partners as well as OEM alliances.
- Tesseract's proprietary platform enables us to integrate leading security technologies resulting in a best-of-breed next-generation firewall.
- Sophos continues to invest heavily in next-generation malware detection techniques, which will provide superior protection to our customers.
- Sophos have stringent criteria for their OEM relationships, and we are delighted to have the opportunity to partner with another global security heavyweight.

The key differentiator of Tesseract's proprietary platform is that we can embed leading technologies at the grass-roots level of our platform. This ensures we have best-of-breed technologies across the breadth of security products and functions across our platform. Our analysis, over a long period of time, of Sophos Antivirus SDK, led us to selecting them as our primary anti-virus engine for our next-generation firewall platform. While delivering industry-leading detection rates, the Sophos engine is extremely efficient, which is increasingly important as we scale our business and increase the customer load and traffic across our network.

Keith Glennan, CEO of Tesseract said *"We are constantly on the look-out for leading technologies that we can integrate into our proprietary platform. The Tesseract proprietary platform is quite unique within the security industry, as we have the ability to 'plug-in' leading security technologies at the grass-roots level to create a true best-of-breed platform. Where*



*it makes sense for us to develop our own technology in-house, we most certainly do, however if someone else is doing it better, anywhere in the world, Tesseract seeks to leverage the world's leading technologies. Our customers benefit from this as their networks continue to have the latest security defence without having to negotiate new deals or change vendors.*

*We spent a lot of time putting the Sophos technology through its paces, and we are delighted to be offering Sophos technology to our customers via the Tesseract next-generation firewall."*

*"Sophos has built a solid track record of providing dependable and high-performance OEM solutions to leading security vendors," said Francois Depayras, Vice President of OEM Sales at Sophos. "By integrating Sophos Antivirus SDK with Tesseract's security platform, Tesseract customers benefit from a powerful security layer that provides effective protection against known and emerging malware threats. We are proud to provide our solutions to Tesseract."*

## **About Tesseract**

Tesseract is a specialist in managed cyber security. Tesseract provides enterprise-grade managed cyber security services to corporate customers in Australia and overseas, while also providing innovative cyber-security services to small and medium businesses via the CyberBiz suite of services.

For more information, please visit the company's web site at [www.tesseract.com](http://www.tesseract.com) or [www.cyberbiz.com.au](http://www.cyberbiz.com.au).

## **Contact**

Investor enquiries:

Oliver Carton

Company Secretary

Phone: +61 (0)3 9880 5559

E-mail: [investor@tesseract.com](mailto:investor@tesseract.com)

Media enquiries:

Karen Negus

Head of Sales and Marketing

Phone: +61 (0)3 9880 5512

E-mail: [karen.negus@tesseract.com](mailto:karen.negus@tesseract.com)